

# **COMPANY FACT SHEET**

# The company

The company Erbe Elektromedizin GmbH was founded in 1851 in Tuebingen, Germany. Christian O. Erbe leads the family business in the 5th generation together with four other managing directors. Erbe develops, manufactures, and markets instruments, devices, and services for electrosurgery, vessel sealing, plasmasurgery, cryosurgery, hydrosurgery and imaging. Erbe is considered a pioneer in electrosurgery, a technology that utilizes high-frequency currents to cut, coagulate and devitalize tissue, and to seal vessels. In the year 2023 the 100th anniversary of the first electrosurgical generator from Erbe could be celebrated.

# **Central departments**

The products are manufactured mostly at our sites in Tuebingen and in the new factory Rangendingen with a high level of in-house manufacturing. From the initial idea through to product innovation, all departments at both locations are involved in the process: research, development, manufacturing, logistics and materials management, quality assurance and regulatory affairs, intellectual property, finance and human resources, IT, after sales service, sales, and marketing. All our employees are specialists for quality and innovation "made in Germany".

### Sales and service network

Erbe has an extensive network of sales and service employees in Germany. Internationally, Erbe is represented by subsidiaries in Belgium, Brasil, China, France, Great Britain, Lebanon, the Netherlands, India, Italy, Austria, Poland, Russia, Singapore, South Korea, Spain, Sweden, Switzerland, and the USA. Exclusive distributors cover a further 110 national markets, ensuring international customer proximity. Customers across the world are



supplied directly from Rangendingen via the central logistics system established in 2024.

# International communication

To keep pace with developments in the medical field and to drive progress, Erbe maintains close communication with key users from medical institutions and hospitals. Experience with the products and their application is shared as part of workshops and hospitations, or through scientific congresses. Internationally, Erbe is involved in around 400 events every year. Sharing experience in this way is of benefit to all concerned, ultimately, and most importantly of course, to the patient.

# **Products and applications**

The VIO® workstations with multi-modality modes for various clinical specialties are primarily used in general surgery, gynecology, urology, and gastroenterology; in combination with APC 3 or ERBECRYO® 2 also in pulmonology. In addition to the electrosurgical device, sub-systems such as smoke evacuation or the endoscopic irrigation pump can be integrated into the workstation in a modular fashion.

The instrument portfolio is comprised of open-surgery, laparoscopic and flexible endoscopic products such as electrodes and pencils, applicators, probes or bipolar forceps, scissors, clamps, and accessories such as foot switches, neutral electrodes, etc.

Further information about the variety of applications supported by the Erbe range of products is available under productfinder.erbe-med.com.



#### History

The original small-sized operation has grown steadily over five generations to a medium-sized company that now employs more than 1,800 members of staff.

# Milestones over five generations

# First generation (1851 – 1882)

1851 Development of the first instruments for galvanocaustic therapy in collaboration with Prof. Bruns; Erbe manufactures galvanic batteries that provide a source of electrical current

**1867** Development of the first test spectacle lense sets with diopter classification in collaboration with Prof. Dr. Nagel

# Second generation (1882 - 1907)

around 1880 Development of different batteries and induction equipmentaround 1890 Development of the Cathcart microtome by Christian GottliebErbe

1893 Award at the Chicago World's Fair in 1893

# Third generation (1907 - 1965)

1923 Market launch of the first electrosurgical HF-generator for surgery1925 The world's first portable X-ray machine, the Erbe X1928 Targeting device for electrosurgical coagulation of the trigeminal ganglion

# Fourth generation (1962 – 2002)

1976 Expansion of the product program to include cryosurgical systems1977 First Erbotom T 400 C device1992 Launch of the ERBOTOM ICC series with "Intelligent Cut and Coagulation"



# Fifth generation (1996 to present)

2002 Market launch of the VIO electrosurgical system

**2007** Market launch of ERBEJET® 2 as a foundation system for hybrid technology with the HybridKnife® (2009).

2011 First sealing and cutting instrument: BiCision®

**2015** Launch of APCapplicator range (7 versions) for use in open surgery and laparoscopy

**2016** Launch of electrosurgical unit VIO® 3, with its large touchscreen display, and in addition APC 3

2016 Market launch of the HybridAPC probe for Gastroenterology

**2017** Launch of single use cryoprobes (4 versions) for extended applications in Pulmonology

2023 Expansion of the product program with products for imaging

**2024** Market launch of multifunctional laparoscopic instrument

TriSect rapide®

2024 Production starts at the new factory in Rangendingen

Contact: Thomas Hämmerle thomas.haemmerle.erbe-med.com

Erbe Elektromedizin GmbH Waldhoernlestrasse 17 72072 Tuebingen Germany Phone +49 7071 755-0 info@erbe-med.com erbe-med.com